

Human Planet acquires Advisory Division of KOIS to jumpstart new Innovative Finance Force

- *Human Planet, following its acquisition of the Advisory Division of KOIS, becomes an integrated advisory firm offering a full spectrum of services from programme design to innovative finance.*
- *As a consequence of this acquisition, Human Planet will drive capital into high-impact development, climate, healthcare, and humanitarian initiatives.*
- *This comes at a critical moment in the impact finance sector to create new funding solutions for clients that drive impact on the ground.*
- *The 500 million USD AuM investment management business of KOIS is not part of the sale and will develop further as a specialised impact private equity investment firm.*

Hamburg • Brussels • Geneva • Paris • Nairobi • Mumbai • Cancun, 6 May 2025 — Human Planet was born out of MzN International and has completed the full purchase of the Advisory Division of KOIS, thereby creating a single, research-led firm uniquely positioned to channel grant, concessional, and commercial capital into transformative climate, development, healthcare, and humanitarian programmes worldwide.

For over fifteen years, KOIS founders Charles-Antoine Janssen and François de Borchgrave have, next to KOIS impact private equity business, pioneered for third-party clients, through their KOIS advisory business, blended finance and results-based financing instruments, from the first humanitarian impact bonds to the landmark Jordan Refugee Impact Bond, unlocking more than USD100 million in private finance for frontline actors.

Together with its founders, Christian Meyer zu Natrup, Founder of MzN International, whose two decades of work span humanitarian consulting and social-enterprise incubation, and Florian Kemmerich, Managing Partner of the Advisory Division of KOIS, and seasoned impact investing expert, the newly formed Human Planet (the new name of the combined entity) sits squarely at the nexus of for-profit and not-for-profit, seamlessly integrating programme design, donor advisory, non-profit management consulting, and blended finance.

“Blended finance and outcome-based financing applied to critical needs in education, skilling, climate and healthcare have allowed to align public and private as well as for profit and non-profit actors, gain efficiencies and address more sustainably than ever some of the key development issues of our times. Much remains to be done. I am glad the work we have pioneered can find a new promising future outside of KOIS” **said Charles-Antoine Janssen, Founder and Managing Partner of KOIS.** “With the sale to Human Planet, this group will now form a strong platform to scale innovations across continents with rigorously measured outcomes and sustainable financing.”

François de Borchgrave, Founder and Managing Partner of KOIS, added: “We have seen firsthand how agile funding structures can provide crucial support to social enterprises and NGOs. By allowing our KOIS innovative finance consulting division and its talented teams to leave the group and to find a new home where it will sit next to MzN’s humanitarian expertise, we are convinced they will be able to further ensure that every client’s promissory idea has the capital and operational support it needs to succeed.”



This transaction responds directly to the sector’s widening funding gap. The recent disruptions on public aid and cuts by major donors have triggered a reshaping of funding flows for the world’s most pressing crises, potentially threatening progress toward the Sustainable Development Goals and the Paris climate commitments. With governments alone no longer able to finance solutions at the necessary scale, Human Planet aims to create the private market infrastructure needed to ensure that no strong project is overlooked.

“I’m frankly tired of watching bold NGOs, social enterprises, and frontline agencies stall simply because the money doesn’t line up,” **said Christian Meyer zu Natrup, Managing Partner of Human Planet and Founder of MzN International.** “By the acquisition of the Advisory Division of KOIS into Human Planet and pairing both with MzN International, we now span the full spectrum of actors from non-profits, IGOs, DFIs, local innovators, to private investors and we can craft innovative, precisely tailored funding solutions for projects and organisations of every size.”

Human Planet’s integrated service offering includes systemic gap diagnosis, outcome-oriented programme design, innovative blended finance engineering, implementation support and management consulting.

“When donors, local innovators, and international funders share the same analytical framework, capital flows faster and farther,” **added Florian Kemmerich, Managing Partner of Human Planet.** “Bridging those communities is now our core competence and it is indispensable if the SDGs are to be achieved on time.”

With a global presence across seven hubs, Human Planet continues to serve an expansive client base of governments, multilaterals, foundations, institutional investors, and civil-society organisations. Its research-driven team will continue to publish cutting-edge thought leadership while delivering hands-on advisory services and managing selective implementation partnerships.

Media, investor, and partner inquiries are welcome.

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Notes to editors

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About KOIS

KOIS is a leading international impact investment firm. Founded as a pioneer in 2010, the firm has developed two activities. First, an impact private equity arm, with more than 500 million USD AuM, with notably funds like Impact Expansion (Europe) and HealthKOIS (India). Second, an advisory arm, providing advice to third party clients in blended finance and results-based financing mechanisms (see below). It is that advisory division that is part of the sale, not the impact private equity arm.

<https://koisinvest.com/>

About the advisory division of KOIS (part of the sale)

The Advisory Division of KOIS provides advice to third party clients in blended finance and results-based financing mechanisms. Its aim is to attract investments into scalable, impactful projects. Its beneficiaries range from underprivileged communities to environmental causes, tackling issues like



livelihood, healthcare, climate action, gender empowerment and education. It has in that role pioneered solutions like Social Impact Bonds (SIBs) and [Humanitarian Impact Bonds](#) to address critical global challenges. That advisory division has presence in Europe, Africa and Asia. It is that advisory division that is part of the sale, and which will bear the Human Planet name in the future.

About MzN International

Established in 2011, MzN International is a development consultancy firm where the only priority is to help those in need. Profit, image and politics are all secondary. Today, MzN International operates as a social enterprise, helping NGOs and international organisations in 50 + countries around the world to “do good – better” and making business operations, models and strategies more sustainable. We are guided by a strict ethical code and a willingness to challenge conventional thinking.

<https://mzninternational.com/>

About Human Planet

Human Planet is a research-led advisory firm dedicated to designing, structuring, and mobilizing capital for high-impact climate, development, healthcare, and humanitarian initiatives. Born out of MzN International, the original Human Planet accelerator and the acquisition of the Advisory Division of KOIS, we tackle the world’s most pressing challenges by combining deep domain expertise with innovative finance. Our mission is to scale private sector solutions that drive progress toward the Sustainable Development Goals (SDGs) and address the climate crisis. Partnering with governments, NGOs, companies, and investors, we bridge the gap between the development aid community and private capital markets, delivering the full continuum of services required to align grant, concessional, and commercial funding with evidence-based interventions worldwide.

<https://human-planet.com/>